

FACT SHEET

ABOUT US

Established in North America in 1990, Balfour Beatty Infrastructure, Inc., along with wholly owned Fru-Con Construction, LLC, is an award-winning civil contractor with more than 840 employees and annual revenues of more than \$400 million. We excel at large, complex projects and aim to set the industry standard for ethics, safety and sustainability. We provide most of our services to municipal, county, state and federal agencies. In addition to many stand-alone projects, Balfour Beatty Infrastructure has worked on multiple design-build projects and joint ventures, employing a variety of project delivery methods.

HIGHLIGHTS

- Approximately \$400 million in revenue
- Backlog of more than \$700 million
- More than 840 employees
- Ranked 11th on *Engineering News-Record's* Top 400 Contractors list for 2012
- Ranked 14th on *Engineering News-Record's* Top 50 Domestic Heavy Contractors for 2012
- Ranked 17th on *Engineering News-Record's* Top 20 Transportation Contractors list for 2012
- Ranked 10th on *Engineering News-Record's* Top 100 Contractors by New Contracts list for 2012

CIVIL MARKETS

- Highways/Structures
- Rail Civils
- Tunnels
- Water and Wastewater Treatment Plants

HEADQUARTERS

999 Peachtree Street, N.E., Suite 200
Atlanta, GA 30309-3964
Tel. 404-875-0356 | Fax. 404-607-7319

REGION OFFICES

Southeast Region
The Carolinas, Florida and Georgia
430 Eastwood Road
Wilmington, NC 28403
Tel. 910-452-1145 | Fax. 910-452-2481

Southwest Region
Texas
1701 Directors Blvd., Suite 1010
Austin, TX 78744
Tel. 512-707-0797 | Fax. 512-707-0798

Western Region
California, Oregon and Washington
5050 Business Center Drive, Suite 250
Fairfield, CA 94534
Tel. 707-427-8900 | Fax. 707-427-8901

Fru-Con Construction
Virginia, Maryland, Washington, D.C.
4310 Prince William Parkway, Suite 200
Woodbridge, VA 22192
Tel. 703-586-6100 | Fax. 703-586-6101

EXECUTIVE TEAM

- Ray Bond, President & CEO
- Mark E. Birch, VP & CFO
- David L. Confer, VP – Human Resources
- Todd R. Folk, VP – Risk Management
- Christine McAnney, VP & General Counsel
- Darren Utecht, Senior Director – Environmental, Health and Safety
- Crandall Bates, VP & General Manager – Western Region
- Mark Johnnie, VP & General Manager – Southeast Region
- John Rempe, VP & General Manager – Southwest Region
- Michael Fischer, VP & General Manager – Fru-Con Construction

PARENT COMPANY

Balfour Beatty Infrastructure, Inc. is part of London-based Balfour Beatty plc (BBY.L - London Stock Exchange), a global engineering, construction, services and investment organization specializing in large infrastructure and building programs.

MEDIA CONTACT

Liza Cáceres, Manager - Communications, Strategy and Image
lcaceres@bbi.us.com | Tel. 404-253-6302 | Fax. 404-607-1784

The creation and care of essential assets

Balfour Beatty Infrastructure, Inc. • 999 Peachtree Street, N.E., Suite 200 • Atlanta, GA 30309
Tel: 404.875.0356 • Fax: 404.607.7319 • Web: www.bbi.us.com • E-mail: info@bbi.us.com

